Big Brothers Big Sisters



Big Brothers Big Sisters . OF AMERICA

### BIG BROTHERS BIG SISTERS OF AMERICA ANNUAL REPORT July 1, 2020 - June 30, 2022

Big Brothers Big Sisters.



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My first two years as CEO of Big Brothers Big Sisters of America have been a journey I would best describe as historic, unprecedented, remarkable, emotional, and incredibly fulfilling.

I have been inspired by many leaders who blazed a trail before me, and it became my ultimate goal to bring BBBSA to new heights with new programs, fundraising, and initiatives focusing on justice, equity, diversity and inclusion (JEDI). I am committed to furthering our mission to help empower all young people and provide the life-long tangible benefits that come with mentorship including workplace readiness, emotional intelligence, increased mental health, higher self-esteem, academic success, and more.

These past two years of our history have been packed with enough headlines, ebbs and flows, ups and downs to span decades! And yet this network's leadership and advocacy for kids have been steady through it all.

I witnessed this firsthand both virtually and as I traveled across the country meeting individuals, board members, Bigs and Littles. I got immersed in new programs and partnerships, I joined various board meetings and engaged with the incredible volunteers guiding organizations. I became BBBS family with staff, Bigs and Littles who shared their stories, their pride and affirmed why our work matters. This organization has given me so much hope these past two years. And as I reflect on our journey together over this time, five big themes characterize both the historic momentum we generated and the bold path we are setting towards our future.

First, that we are JEDI. I was humbled to become the first Black CEO in our organization's history. And while this bold selection is historic, it was only a precursor to our network-wide JEDI commitment that's defining a legacy of representation, allyship, inclusion, and belonging for all BBBS professionals and the kids and volunteers we serve.

Secondly, it's recognizing the big bet placed on our future. Yes, the headline is the largest-ever single donation in our organization's history of \$122.6M! But 122.6 doesn't add up without 119 years of evidence-based mentoring and 365 days of our 230 agencies being there for kids in communities across the country. Our mission matters and this one investment has not only become a launching pad for our strategic plan but an invitation for thousands of others to join our cause. Next, we took our brand to new heights positioning how we are a relevant solution to the issues facing kids in our society and becoming the cause of choice for millions of Americans. And secondly, showing up everywhere people live, work, watch, listen and shop. And as a result, \$50 million in media has been generated in national news headlines as well as more than 50 new and renewed national partners who have joined our mission in a two-year span.

We've also driven some of the most transformative innovations in our organization's history. Consider that in just two years, we've built a digital roadmap and platform that is transforming how we program, fundraise and develop leaders for years to come. We've enhanced our 100-year mentoring model to a 1:1 plus approach to meet kids, families and volunteers where they are today. And we are building the first of its kind volunteer experience strategy to meet the demand of our waiting list and widen the circle of volunteers into our community.

And finally, and most importantly, we've grown our people, our network, and our village. I'm honored to be surrounded by a national board, national staff, NLC and agency leaders that are not only best in class in growing our mission, but at the top of the class in sharing kindness to each other and those we serve. This village has generated innovative ideas like the hub model, BBBS leadership village, mentor agencies and various program pilots. And yet, each of these ideas' success is predicated on the culture we cultivated; where we all feel valued, that we belong and can contribute no matter our differences. I have enjoyed every single moment and experience in building this mission together. We are creating a world where every kid has the opportunity to experience the life changing impact of a positive mentor, and it's my honor to be leading this charge.

This is our moment to be bold, better, big and be united together. We are now and always, Bigger Together.



Artis Stevens President & CEO Big Brothers Big Sisters of America

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### OUR SENIOR Leadership team

Artis Stevens President and Chief Executive Officer

Tim Midkiff Chief Financial and Administrative Officer

> Adam Vasallo Chief Marketing Officer

Mandy Bisceglia Chief Agency Officer

Deborah Barge Chief Development Officer

Dvon Williams Chief Communications Officer

Julie Novak Chief Youth Protection Officer

Tawanna Myers Chief People & Culture Officer

Travis Gibson Chief Technology Officer

Ginneh Baugh Chief Impact Officer

\*Front cover photo of Big Brother Bryan and Little Brother Damian

### NATIONAL BOARD OF DIRECTORS

#### July 2020 – June 2021

Ken Burdick,Board Chairman

Rudy Baldoni, Internal Affairs (formerly Finance & Legal) and Audit Committee Chair)

Emily Chen Carrera, Governance & Nominating Committee Chair

Leonard Bernstein, Board Secretary

Guy Adami (departed June 2021 – last board meeting)

Dave Clark, External Affairs (formerly Fund Development) Committee Chair

Jeff Fetters (departed June 2021 – last board meeting)

Ernest Greer (departed December 2020)

Cheslie Kryst (January 2022)

Shannon Mattingly (June 2020 – last board meeting) Sally McDevitt (departed February 2021)

Alice Norsworthy (departed June 2022 – last board meeting)

Tom O'Brien

Gregory Page (departed February 2022)

Larry Renfro (departed December 2019)

Robert Sanchez (departed June 2021 – last board meeting)

Liz Smith (departed October 2020)

Steven Wheeler (departed February 2022)

Artis Stevens (started January 25, 2021)

Michael Carrel (started April 2021)

#### July 2021 – June 2022

Artis Stevens, President and CEO

Ken Burdick, Board Chairman (departed June 2022, last board meeting)

Michael Carrel, Board Chairman (began Board Officer role June 2022)

Tony Coles, Board Vice Chairman (began Board Officer role June 2022)

Rudy Baldoni, Internal Affairs Committee Chair

Emily Chen Carrera, Governance & Nominating Committee Chair

Leonard Bernstein, Board Secretary

Dave Clark, External Affairs Committee Chair Floyd Ferjuste, Audit Committee Chair (started February 2022)

Alice Norsworthy (departed June 2022 – last board meeting)

Tom O'Brien

Gregory Page (departed February 2022)

Steven Wheeler (departed February 2022)

Rhonda Mims, Board Strategic Planning Task Group Co-Chair

Makola Abdullah, Ph.d

Michael Kassan Ryan Detert (started February 2022)

Jana Brown (started February 2022)

Suzy DePrizio (started June 2022)

### NATIONWIDE LEADERSHIP COUNCIL

Marie Logan, Vice Chair, BBBS of Southern Arizona\*

Shirley Spieker, Vice Chair, BBBS of the Midlands,

Marcus Allen, BBBS of the Independence Region\*

Derek Beauvais, BBBS of Northern Nevada,

Susan Brock Williams, BBBS of Central Indiana, Pierce Bush, BBBS Lone Star\*

Stephanie Carlson, BBBS of Northern Sierra,

Kalli Christ, BBBS of Acadiana,

Mark Cox, BBBBS of Long Island\*

Emily Johnson, BBBS of Southwest Idaho,

Kwame Johnson, BBBS of Metro Atlanta., Amy Kuchta, BBBS of Southwest Michigan,

Eric Mahler, BBBS of Northeast PA,

Michelle Redman, BBBS of Southern Minnesota,

Michael Segars, BBBS of the Tennessee Valley\*

Jason Spencer, BBBS of Northeast Florida,

Served 2020-2021 Nationwide Leadership Council

Debbie Stone, BBBS of Utah\*

Chris Vallejos, BBBS of Central New Mexico,

Barry Weshnak, BBBS of Coastal & Northern NJ\*

Christine Wilkinson, BBBS of Central Arizona\*

At the start of every Big and Little match, Big Brothers Big Sisters staff members survey Littles about their current feelings, behaviors, and achievements. This is done by using the Youth Outcomes Survey (YOS) for Littles 11 and older and Child Outcomes Survey (COS) for Littles 10 and younger. These surveys help agencies understand what a Big and Little can work on year over year. When staff re-administer the survey each year a match has been active, these results are

compared with the pre-matched results to see what progress has been made and to help guide what goals Bigs and Littles might work on throughout the next year. At the national level, comparing the latest survey administered to the pre-matched baseline for all youth active in our programs during a given year helps us understand the progress Littles are making in their lives.

# AGENCY SPOTL

#### AS WE SET A COURSE FOR THE FUTURE. OUR WHY AND OUR HOW ARE ONLY AS STRONG AS WHAT WE DO TO BRING THEM LIFE.

Our What is deepening, growing, and sustaining our impact so that It's amazing to consider that for more than a century, we have more kids who need us experience the power of our mission. And that established the model on delivering proven mentoring with starts with a big and bold vision that unites us as a network. evidence-based effectiveness, safety, affordability for our families and scalability to go where kids go.

For Big Brothers Big Sisters our vision is clear: To Empower Every Kid on the Path to Graduate with a Plan for their Future and a Here are a few Agency Spotlights emphasizing the innovative ways Mentor for their Lifetime. It's a vision to empower ALL kids from ALL our network is delivering results for their community. backgrounds through mentorship—so that they break down barriers, seize opportunities and follow their unique path in life.

Out west, **Big Brothers Big Sisters** of Ventura County, Central New Mexico, Mountain Region and South Arizona are a few of the 125 agencies nationwide that are harnessing the power of youth leadership and



On the Pacific Coast, **Big Brothers** Big Sisters of Orange County and the Inland Empire and Big Brothers Big Sisters of Greater Los Angeles are leading the way in serving young people age 18 to 25...Representing 32 agencies nationwide wide that are collectively serving more than 3,400 Littles age 18 and up.

# AFTER ONE + YEARS OF MENTORING

of Littles reported avoiding or reducing substance use. Risky behavior in childhood and adolescence is associated with negative physical and mental health outcomes later in life. When Littles cease or avoid altogether this risky behavior, they help set themselves up for future success.

of Littles reported having or making plans for graduating high school and pursuing college or a vocation. Mentoring has been linked to higher educational and vocational aspirations, which in turn are predictive of better performance in school.

of Littles reported strong or increasing social competence. Mentoring can help facilitate peer relationships and social acceptance, which are linked to a range of positive outcomes including improved mental wellbeing, academic achievement, and a lower likelihood of dropping out of school.

of Littles reported havening or gaining a sense of emotion regulation. Emotion regulation influences physical and mental health and is associated with great social competence, school performance, and positive wellbeing.

of Littles reported staying on track with or improving their school grades. Self-reported grades are associated with actual grades, which are linked to high school graduation rates.

of Littles reported either no additional depressive symptoms or a decrease in depressive symptoms. Depression in childhood and adolescence can negatively impact interpersonal relationships and cognitive development. This measure is not a clinical assessment.

of Littles reported a positive or strengthening relationship with their parents. A positive relationship with one's parents is linked to decreased risky behavior and improved school performance.

\* FY 21: July 1, 2020 - June 30, 2021 • FY 22: July 1, 2021 - June 30, 2022

FY21\*

97%

96%

90%

85%

84%

75%

FY22\*

97%

96%

90%

89%

86%

03%

75%

programs.



In the Ohio Valley, **Big Brothers** Big Sisters of Shelby & Darke County is utilizing small group mentoring programs to help high school students who are short on credits catch up on their academics and graduate from high school.

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Across the state at **Big Brothers** Big Sisters of Ithaca and Tompkins County, the "While You Wait" group mentoring program enlists college students from nearby universities to join "While You Wait" activity teams that support and serve youth waiting to be matched with a Big.

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In the northeast, Big Brothers Big Sisters of New York City is teaming up with 70+ employer partners to empower tomorrow's workforce through innovative career and skill building sessions.

Down south, **Big Brothers Big Sister** of Middle Tennessee is testing a blended, innovative mentoring approach that utilizes technology to expand their reach to youth in rural communities. BBBS of Metro Atlanta is leveraging influential and iconic mentors to bring attention to the impact of its programs. And Big Brothers Big Sisters of Miami, Littles are gaining access to digital literacy skills like coding and 3-D printing graphic design.

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More than 1.3 MILLION Nationwide Match Support Contacts

MATCH STATS

NETWORK

2 1/2

Community-based average match length



Site-based average match length More than **230** agencies in

over **5,000** communities in

50 states

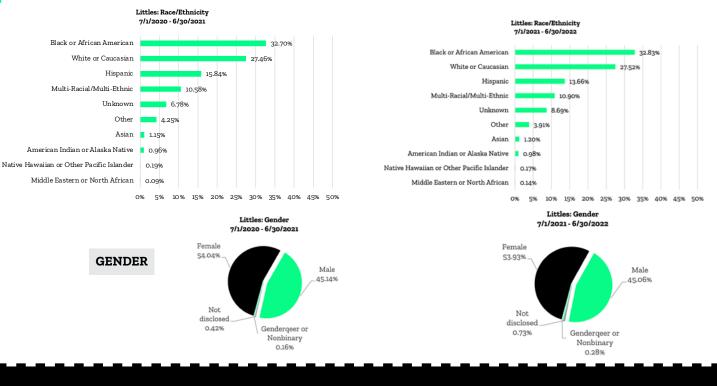
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RACE

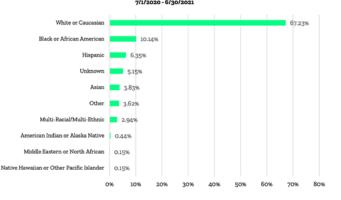


RACE



Bigs: Race/Ethnicity 7/1/2020 - 6/30/2021

GENDER



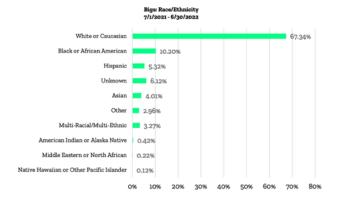
disclosed.

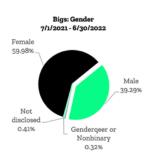
0.53%

**Bigs: Gende** 7/1/2020 - 6/30/202 Female 60.53%

Nonbinary

0.11%









to transform mentorship in communities across America

AWARDED

**Big Brothers Big Sisters**.

## 



In May 2022, Big Brothers Big Sisters of America and 38 agencies received a one-time gift of \$122.6M from philanthropist MacKenzie Scott, to support the organization in furthering its mission to ensure every young person has access to powerful mentoring experiences that empower them for success in school, life and career.

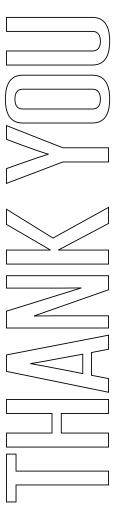
This extraordinary gift demonstrates the importance of investing in mentorship to build and strengthen communities and society as a whole.

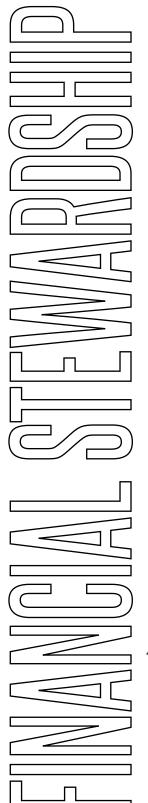
> "Mentoring is an integral part of the solution in preparing youth for life and career, building positive relationships and essential skills for life changing outcomes including post-secondary readiness, social emotional learning, and a stronger sense of belonging and inclusion," said Stevens. "We know that no one person, organization or gift can do this work alone, but one person—no matter their background—can make an incredible difference through positive and inspired action. MacKenzie's investment and belief in Big Brothers Big Sisters shows this on a large-scale and we are confident that her gift will compel more people to help grow the village of mentors, volunteers, and donors needed to positively impact young people's lives today and well into the future."

This unprecedented investment is the largest donation from a single individual in the organization's history and serves as a catalyst to create more innovative mentoring solutions for all kids from all backgrounds.

This gift was made possible due to the incredible work of this network - every BBBS professional, board member and our remarkable Bigs, Littles, volunteers, and donors who support our mission.

We hope that MacKenzie's generosity and acknowledgement for the greater Big Brothers Big Sisters movement inspires more people to consider supporting our mission to impact kids with positive mentoring relationships.





### STATEMENT OF FINANCIAL POSITION JUNE 30, 2022 AND 2021

# 2022 STATEMENT OF ACTIVITIES

	ASSETS	2022	2021		Without donor restrictions	With donor restrictions	Total
	Cash and cash equivalents	\$ 42,900,751	\$ 9,864,339	PUBLIC SUPPORT AND REVENUE			
gy, ting,	Accounts receivable from affiliated agencies (net of allowance for doubtful accounts of \$75,000 in 2022 and 2021)	637,528	588,512	Public Support Contributions and grants Government funding	\$ 47,054,646 12,688,364	\$ 1,148,280	\$ 48,202,926 12,688,364
nd ncies	Contributions and government grants receivable	7,172,244	4,905,743	Contributions of nonfinancial assets	4,781,276	-	4,781,276
	Prepaid expenses and other assets	1,272,103	1,219,615		64,524,286	1,148,280	65,672,566
	Property and equipment	3,461,761	2,407,302	Revenues			
	Investments	3,049,904	6,079,669	Memberships			E 4E 4 460
	Beneficial interest in trust	2,723	2,723	Investment income	5,454,463 (238,967)	- (527,083)	5,454,463 (766,050)
	Endowment investments	1,750,314	2,277,39	Other income	1,085,154	(527,083)	1,085,154
	Total assets	57,197,424	21,265,631	Other medine	6,300,650	(527,083)	5,773,567
	=			Net assets released from restrictions	0,300,050	(527,003)	
1	LIABILITIES AND NET ASSETS			Satisfaction of program restrictions	2,561,997	(2,561,997)	-
	Grants payable to local agencies	7,629,466	4,359,786	Total Public Support and Revenue	73,386,933	(1,940,800)	71,446,133
	Deferred revenue	1,252,929	1,274,089				
	Accounts payable & accrued expenses	1,106,935	885,081	EXPENSES			
ral	Loan payable	-	2,157,400	Program services			
	Total liabilities	Total liabilities         9,989,330         8,676,356		Program implementation	10,310,289	-	10,310,289
				Agency services, support and development	18,712,940	-	18,712,940
	Net Assets			Child safety, standards and compliance	2,389,221	-	2,389,221
	Without Donor Restrictions				31,412,450	-	31,412,450
	Undesignated	42,691,797	6,132,178	Support services			
8% Corporate Giving	Board designated	100,250	100,250	Management and general	2,835,154	-	2,835,154
	Total net assets without donor restrictions	42,792,047	6,232,428	Fundraising	2,579,710	-	2,579,710
	With Donor Restrictions	4,416,047	6,356,847	Total supporting services	5,414,864	-	5,414,864
	Total net assets	47,208,094	12,589,275	Total expenses	36,827,314	-	36,827,314
	Total Liabilities and Net Assets	\$ 57,197,424	\$ 21,265,631	Change in Net Assets	36,559,619	(1,940,800)	34,618,819
	=			Net assets, beginning of year	6,232,428	6,356,847	12,589,275
				Net assets, end of year	\$ 42,792,047	\$ 7,596,515	\$ 47,208,094
17%				-			

\*The 2022 financial overview is a summary of the July 1, 2021 - June 30, 2022, audit by Crowe Horwath, which represents the financial statements of Big Brothers Big Sisters of America in compliance with generally accepted accounting principles. Crowe Horwath issued an unqualified opinion on the financial statements for Fiscal Year 2022 (July 1, 2021 - June 30, 2022). The full audit is available on our website. \*\* The significant change in revenue was in most part due to the generous gift from MacKenzie Scott, referenced on page 9.

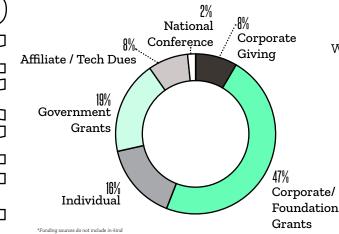
We provide training, technology, governance, branding, marketing, partnerships, collaboration, and leadership to support the agencies in our Federation.

#### EXPENSES

Program Services85%Agency SupportProgram ImplementationYouth ProtectionYouth

Support Services 15% Fundraising Management and General

#### **FUNDING SOURCES\***



### YEAR ENDED JUNE 30, 2022

# 2021 STATEMENT OF ACTIVITIES

### YEAR ENDED JUNE 30, 2021

	Without donor restrictions	With donor restrictions	Total
PUBLIC SUPPORT AND REVENUE			
Public Support			
Contributions and grants	\$ 7,223,818	\$ 1,118,114	\$ 8,341,932
Government funding	9,514,494	-	9,514,494
Contributions of nonfinancial assets	2,136,498	-	2,136,498
	18,874,810	1,118,114	19,992,924
Revenues			
Memberships	5,016,101	-	5,016,101
Investment income	55,888	97,542	153,430
Other income	222,075	-	222,075
	5,294,064	97,542	5,391,606
Net assets released from restrictions			
Satisfaction of program restrictions	2,455,324	(2,455,324)	-
Total Public Support and Revenue	26,624,198	(1,239,668)	25,384,530
EXPENSES			
Program services			
Program implementation	7,471,752	-	7,471,752
Agency services, support and development	11,357,358	-	11,357,358
Child safety, standards and compliance	1,466,909	-	1,466,909
	20,296,019	-	20,296,019
Support services			
Management and general	2,103,571	-	2,103,571
Fundraising	1,620,376	-	1,620,376
Total supporting services	3,723,947	-	3,723,947
Total expenses	24,019,966	-	24,019,966
Change in Net Assets	2,604,232	(1,239,668)	1,364,564
Net assets, beginning of year	3,628,196	7,596,515	11,224,711
Net assets, end of year	\$ 6,232,428	\$ 6,356,847	\$ 12,589,275

\*The 2021 financial overview is a summary of the July 1, 2020 - June 30, 2021, audit by Crowe Horwath, which represents the financial statements of Big Brothers Big Sisters of America in compliance with generally accepted accounting principles. Crowe Horwath issued an unqualified opinion on the financial statements for Fiscal Year 2021 (July 1, 2020 - June 30, 2021). The full audit is available on our website.



# **BIGS & LITTLES** OF Th

Every year, Big Brothers Big Sisters of America chooses two volunteer mentors (called 'Bigs') and two youth (called 'Littles') out of nearly 280,000 in the mentoring program nationwide, as the Bigs and Littles of the Year. This year the top honor goes to: Big Sister Julie and Little Sister Karma, from Big Brothers Big Sisters Kansas City, and Big Brother Mark and Little Brother Eric from Big Brothers Big Sisters of Greater Pittsburgh. Traditionally, the four are honored during an awards gala during the Big Brothers Big Sisters Bigger Together National Conference. But due to COVID-19, they were formally announced during a public virtual celebration event.

### **BIG SISTER JULIE AND** LITTLE SISTER KARMA

Big Brothers Big Sisters Kansas City (2021)

When 16-year-old Karma thinks about her future plans, studying psychology and interior design are on the top of her to do list. And along with Karma's aunt and other family members, there's someone else who will be cheering her on—her Big Sister Julie.

Julie, a third grade teacher, and Karma were matched through Big Brothers Big Sisters Kansas City in June in 2017. Both will tell you they're more on the quiet side but have bonded over their love of ice cream! Two months after their first meeting, just when they were getting to know one another and connect, Karma was in a tragic accident. A drunk driver collided head on into the car Karma was riding in, killing her mother and injuring her sister.

Karma was in a coma for 8 days, in the hospital for 99 days.



And Julie was there and has been, ever since.

"I remember leaving the hospital and sitting in my car crying at just how proud of Karma I was thinking how strong this young girl is," said Julie. "She's resilient, she's brave, she never complains."

The most challenging time of their lives brought them closer together.

From country music concerts to whipping up dessert

masterpieces in the kitchen, the two haven't missed a beat. Karma's putting her creative side to work as the official glass designer for Julie's wedding favors. And the reason she wants to pursue a career in psychology is to help others, the same way it helped her.

"My Big Sister has taught me how to be more open," said Karma. "And I hope what Julie has learned from me is to keep fighting even when the odds look like they are against you."

### **BIG BROTHER MARK AND** LITTLE BROTHER ERIC

Big Brothers Big Sisters of Greater Pittsburgh (2021)

"My Big Brother Mark helped me redirect the sadness that I had after the loss of my dad. Mark turned the light back on in my heart."

Little Brother Eric was just 7-years-old when his father passed away. His aunt reached out to Big Brothers Big Sisters of Greater Pittsburgh hoping that a mentor would be someone Eric could open up to and trust and he found that in Mark, who works in community affairs at a local bank. In fifth grade, Eric invited Mark to his school for 'Take Your Father to School Day' and when his classmates questioned Eric and Mark's



connection to one another since they weren't the same race, Eric simply replied, he's 'My Big Brother'.

The conversations surrounding race aren't as simple when you're in high school.

In 2020, during Eric's junior year, in addition to the normal stressors of classwork, Eric was coping with the pandemic, family members who died from COVID-19, the challenges of social distancing, and the racial unrest across the country. In fact, Eric witnessed several racial incidents at his school. Mark was there to listen, sometimes not knowing exactly what to say, but to offer support as an ally, attending forums and meetings surrounding the difficult conversations about racism.

What Eric appreciated the most is that Mark never pretended to understand the struggles Eric faced as a young Black man, but was there to learn and grow, too. "Eric has become a young leader in the fight for racial justice," said Mark. "I look up to him in more ways than I ever thought I would."

When Eric heads to college, he'll play football, but his ultimate goal is to become a math teacher. He'll have more than basic math facts to share with his students He wants to remind kids what his 10-year plus friendship—now brotherhood--with Mark has taught him: "You don't have to be alike to be a great Big/Little match, learning to understand each other's views can be a good thing and trust is the hurdle to get over it, to make it work."

### **BIG SISTER KATHY AND** LITTLE LUCIAN

Big Brothers Big Sisters of Atlantic & Cape May Counties (2022) "Kathy still is the most stable thing I have in my life thus far and has been for the past six years."

Looking back on the past couple of years, Lucian remembers that 2016 was one of the hardest years of his life, but Big Sister Kathy was always there to help support him as much as possible.

Throughout the last two years, Lucian struggled with identity



and mental health throughout the pandemic. By having such a strong relationship, Lucian felt comfortable enough to share with Kathy at one of their outings that he no longer identified as a girl and explained how he has been feeling internally. Lucian not only has grown and learned from Kathy, but he has taught her how to be your most authentic self. "Lucian taught me that being honest with yourself was one of the most valuable things you could do. In two short hours, he taught me how to "think outside of the box"."

Lucian is grateful for Kathy for showing nothing but love and care throughout their relationship and for inviting him into her family as if he was her own. His piece of advice to all Bigs in the program to remember to listen: "The biggest piece of advice I can give you is to simply listen to them. Learn about their interests and engage with them. You can be completely clueless about what they're talking about but just knowing that someone is listening to them and trying to understand what is being said is so reassuring."

### **BIG BROTHER JEROME AND LITTLE BROTHER** JAYLEN

Big Brothers Big Sisters of Greater Los Angeles (2022) 'My Big Brother Jerome has

shown me how to conduct myself in public, by being an example and trying new things. I also believe I taught him to take chances on things that he would not normally do, like watching a scary movie or riding a rollercoaster."

Big Brother Jerome and Little Jaylen first matched in September 2016, with Jerome's goal of providing his own great experiences to help quide a young man's path to success.

With a common interest of sports. Jerome bought every sports ball he could find in an effort to make Jaylen feel comfortable for their first outing at a park. From that outing, their relationship has grown, and they have experienced amazing moments together including the Superbowl LVI in February 2022. Throughout Jerome and Jaylen's experience together, they both have seen each other grow in many ways. Jerome realized through this mentorship that he wanted to do much more with the organization and joined the BBBSLA Junior Board. As the current Junior Board Co-Chair. he helps build a community amongst the Bigs, enrich the



match experience, and increase overall awareness of the mentoring program through the Los Angeles County. In addition to his time on the board, Jerome serves on the BBBSLA Fund Development Committee, regularly volunteers to provide meals to the homeless and helps provide resources for financial literacy to his network - setting a great example for Jaylen.

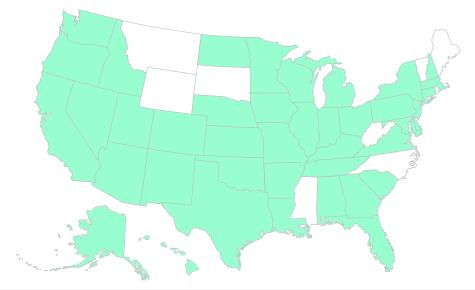
Jaylen is aware of all of the hard work that Jerome does for his community and sees the impact that he makes for BBBSLA. Jaylen is proud of all the work that his Big Brother does and is grateful for all of the experiences they have had over the past six years. He wants to let those who are entering the mentorship program to remember the following: "Embrace every experience that you and your Big may have together. Listen and learn by example."

Thousands of matches are created and supported with federal grant funds. Big Brothers Big Sisters of America administers federal grant funding from the department of Justice's Office of Juvenile Justice and Delinquency Prevention (OJJDP).

Across the country, those funds pass through to **90 AGENCIES** 

In our most recent OJJDP grant reporting period, in total, our agencies served **5,536 YOUTH** 

#### 23.8% OF YOUTH increased social competence





### MEET BIG SHANE AND LITTLE LEELAND

When 12-year-old Leeland's grandmother and legal guardian reached out to Big Brothers Big Sisters she hoped to find a mentor that would help Leeland improve his social skills, become more independent, and try new things. As a child with autism who experienced bullying and significant childhood trauma, Leeland struggled to connect with others.

After two years on the waiting list, 12-year-old Leeland was finally matched with his Big Brother, Shane. From the beginning, Shane accepted Leeland and demonstrated that he was fully committed to being a present, reliable support and friend to him. In the first two months of their match they had already golfed, visited a pet store, gone to the movies, and made plans to visit the aquarium.

Leeland's grandma quickly saw a change in Leeland and shares that she is glad they waited for the perfect Big Brother to mentor and bond with her grandson.















Very well organized event! And I really appreciated the thoughtfulness and intentionality in facilitating DEEPER reflection, discussion, and learning at the conference! That was risky and took a lot of effort! And it was worth it! Thank you BBBSA!

LARGE AGENCY PROGRAM STAFF







This was my first conference. It was a wonderful experience. The presenters on the Main Stage and in breakout sessions were fantastic. I felt like I learned a lot and am able to bring information back to my team.



W <sub>Thank</sub> you for one memorable, re-energizing experience. Without a doubt I am better at what I do because of it.

MID-LARGE AGENCY FUND DEVELOPMENT STAFF































#### - SMALL-MID AGENCY PROGRAM STAFF













Thanks for the effort and hard work that everyone put into planning such a fantastic event. The BBBS affiliates are so fortunate to have such an engaged national office who puts so much time into providing the best resources to the affiliates, while making it as fun as possible.

- SMALL-MID AGENCY MARKETING STAFF



# CONGRATULATIONS TO THE WINNERS OF THE 2020 QUALITY, GOLD STANDARD, AND PINNACLE AWARDS

#### Agencies receiving the Quality Award met or exceeded the following goals in 2020:

- ✓ Served a minimum of 100 children and raised at least \$200,000 in revenue
- ✓ Achieved a Community-Based/Site-Based Plus 12-month retention rate of 76.54% or higher
- ✓ Achieved a Site-Based/Site-Based Facilitated 12-month retention rate of 55.69% or higher
- » BB/BS of Kentuckiana, Inc. (KY)
- » BBBS Independence Region (PA)
- » BBBS of Atlantic & Cape May Counties (NJ)
- » BBBS of Bartholomew County, Inc. (IN)
- » BBBS of Bucks County, Inc. (PA)
- » BBBS of Central Florida (FL)
- » BBBS of Central Indiana, Inc. (IN)
- » BBBS of Central Iowa, Inc. (IA)
- » BBBS of Central Texas (TX)
- » BBBS of Central Wisconsin, Inc. (WI)
- » BBBS of Colorado, Inc. (CO)
- » BBBS of East Tennessee (TN)
- » BBBS of Eastern Missouri, Inc. (MO)
- » BBBS of Finney & Kearney Counties (KS)
- » BBBS of Greater Chattanooga (TN)
- » BBBS of Greater Pittsburg (PA)
- » BBBS of Greater Rochester (NY)
- » BBBS of Hampden County (MA)
- » BBBS of Hampshire County (MA)
- » BBBS of Harrisonsburg-Rockingham County (VA)
- » BBBS of Metro Milwaukee (WI)
- » BBBS of Northeast Indiana, Inc. (IN)

- » BBBS of Northeast Wisconsin, Inc. (WI)
- » BBBS of Northern Nevada (NV)
- » BBBS of Northwestern Michigan (MI)
- » BBBS of San Luis Obispo County (CA)
- » BBBS of Siouxland (IA)
- » BBBS of South Central Indiana, Inc. (IN)
- » BBBS of South Texas (TX)
- » BBBS of Southwestern Indiana (IN)
- » BBBS of Tampa Bay, Inc. (FL)
- » BBBS of the Central Blue Ridge, Inc. (VA)
- » BBBS of the Greater Twin Cities (MN)
- » BBBS of the Laurel Region, Inc. (PA)
- » BBBS of the Lowcountry (SC)
- » BBBS of the Midlands (NE)
- » BBBS of the Mississippi Valley (IA)
- » BBBS of The Village Family Service Center (ND)
- » BBBS of Utah, Inc. (UT)
- » BBBS of Ventura County (CA)
- » BBBS of Washington County, Inc (WI)
- » BBBS of Washtenaw County (MI)
- » BBBS of Will and Grundy Counties (IL)
- » BBBS WI Shoreline (formally BBBS of Manitowoc County, Inc.) (WI)
- » Big Brothers Big Sisters Greater
- Fredericksburg (VA)
- » Big Brothers Big Sisters of Central Carolinas (NC)
- » Big Sister Association of Greater Boston, Inc (MA)
- » Catholic BBBS (CA)
- » Heart of Illinois BBBS (IL)

#### Agencies receiving the Gold Standard Award met or exceeded the following goals in 2020:

- ✓ Met the requirements for the Quality Award
- ✓ Grew the number of End Active Matches
- ✓ Posted a positive net income at the end of the agency's fiscal year that ended during 2020
- » BBBS of Southern Minnesota (MN)
- » Jewish Big Brothers Big Sisters of Greater Boston (MA)

#### Agencies receiving the Pinnacle Award met all qualifications for the Gold Standard Award for two or more consecutive years..

- » BBBS of Miami (FL) 2nd year in row
- » BBBS of Northern Sierra (formally El Dorado) (CA) – 3rd year in a row

#### Agencies receiving the Quali or exceeded the following goa

- ✓ Served a minimum of 100 children and raised at least \$200,000 in revenue
- ✓ Achieved a Community-Based/Site-Based Plus 12-month retention rate of 73.02% or higher
- ✓ Achieved a Site-Based/Site-Based Facilitated 12-month retention rate of 54.05% or higher
- » BBBS Michigan Capital Region (MI)
- » BBBS of Acadiana, Inc. (LA) » BBBS of Bartholomew County, Inc. (IN)
- » BBBS of Cedar Rapids & East Central Iowa (IA)
- » BBBS of Central California (CA)
- » BBBS of Central Indiana, Inc. (IN)
- » BBBS of Central Mass/Metrowest, Inc. (MA)
- » BBBS of Central New Mexico, Inc. (NM)
- » BBBS of Central Texas, Inc. (TX)
- » BBBS of Colorado, Inc. (CO)
- » BBBS of East Tennessee (TN)
- » BBBS of Eastern Missouri, Inc. (MO)
- » BBBS of Greater Kansas City (MO)
- » BBBS of Greater Los Angeles (CA)
- » BBBS of Greater Pittsburgh, Inc. (PA) » BBBS of Green County, Inc. (WI)
- » BBBS of Hampden County (MA)
- » BBBS of Hampshire County (MA)
- » BBBS of Harrisonburg-Rockingham County (VA)
- » BBBS of Metro Milwaukee, Inc. (WI)

# CONGRATULATIONS TO THE WINNERS OF THE 2021 QUALITY, GOLD STANDARD, AND PINNACLE AWARDS

ty Award m	iet
als in 2021:	
	-

- » BBBS of Middle Tennessee (TN) » BBBS of Northeast Florida (FL) » BBBS of Northeast Indiana, Inc. (IN) » BBBS of Northeast Wisconsin, Inc. (WI) » BBBS of Northeastern Pennsylvania (PA) » BBBS of South Texas (TX) » BBBS of Southern Maine (ME) » BBBS of Southern Minnesota (MN) » BBBS of Southwest Idaho, Inc. (ID) » BBBS of Southwestern Indiana (IN) » BBBS of Tampa Bay, Inc. (FL) » BBBS of the Bay Area (CA) » BBBS of the Capital Region (PA) » BBBS of the Central Blue Ridge, Inc. (VA) » BBBS of the Central Piedmont (NC) » BBBS of the Chattahoochee Valley (GA) » BBBS of the Lehigh Valley, Inc. (PA) » BBBS of the Midlands (NE) » BBBS of the Mississippi Valley (IA) » BBBS of the Ozarks, Inc. (MO) » BBBS of Utah, Inc. (UT) » BBBS of Washington County, Inc (WI) » BBBS of Washtenaw County (MI) » BBBS of Will and Grundy Counties (IL) » Big Brothers Big Sisters at the Y (MD) » Big Brothers Big Sisters of Eastern Massachusetts (MA) » Big Brothers Big Sisters of South Alabama, Inc. (AL) » Catholic BBBS (CA) » Heart of Illinois BBBS (IL) » Jewish BBBS Assn of Los Angeles County (CA)
- » Jewish Big Brothers Big Sisters of Greater Boston (MA)
- » Kansas BBBS (KS)
- » Yavapai BBBS, Inc. (AZ)

#### Agencies receiving the Gold Standard Award met or exceeded the following goals in 2021:

- ✓ Met the requirements for the Quality Award
- ✓ Grew the number of End Active Matches
- ✓ Posted a positive net income at the end of the agency's fiscal year that ended during 2021
- » BBBS of Broward County, Inc. (FL)
- » BBBS of Alaska (AK)
- » BBBS of Central Iowa, Inc. (IA)
- » BBBS of Central Minnesota (MN)
- » BBBS of Central Oregon (OR)
- » BBBS of Licking and Perry Counties (OH)
- » BBBS of San Luis Obispo County (CA)
- » BBBS of South Central Indiana, Inc (IN)
- » BBBS of the Laurel Region, Inc. (PA)
- » BBBS of Ventura County (CA)
- » BBBS Services, Inc (NC)
- » Big Brothers Big Sisters of Central Carolinas (NC)

#### Agencies receiving the Pinnacle Award met all qualifications for the Gold Standard Award for two or more consecutive years:

» BBBS of Miami (FL) – 3rd year in row



#### EXPRESS

Since 2021, Express has raised over \$1.6 million to support the Big Futures, career pathways and college readiness programs, by encouraging customers to donate with their purchase in-store, online, driving crowdfunding and through corporate contributions. In addition to fundraising efforts, Express also introduced a Dream Big, Dress Accordingly styling series with TV personality and style mentor Tan France starting in September 2022. This series, which will continue into 2023, documents BBBS Littles' experiences with Tan as they prepare for life after high school, for college or career success, with special styling and mentorship moments that highlight the brand's purpose of creating confidence and inspiring self-expression. Express also provided more than 600 gift cards to BBBSA youth and invited them to shop for special outfitting needs.

"Through our partnership with Big Brothers Big Sisters of America, we have had unique and powerful opportunities to fulfill our brand purpose to create confidence and inspire self-expression by helping people find their style," said Sara Tervo, Express' Chief Marketing Officer. "With the support of our customers and associates, we surpassed our fundraising goal and are proud to extend our

### **EXPRESS**

relationship into 2023 and help the incredible Big Futures program achieve national scale." The partnership also supported the Big Futures program through a variety of awareness and youth engagement initiatives including:

- » Cheslie C. Kryst Fellowship: A paid scholarship program to provide a college-aged youth within the Big Brothers Big Sisters network the opportunity to develop leadership and work experience skills, honoring the legacy of Big Brothers Big Sisters spokesperson, board member and champion Cheslie Kryst, who served as the first Express Brand Ambassador for the partnership.
- » The Graduation Gift Card Initiative: Gifted 57 BBBSA youth each a \$500 shopping experience to help them dress with confidence for their high school graduation moments through a Big-nominated application process.
- » Career Education Sessions: Hosted BBBSA Littles for in-person and virtual career education sessions curated and led by Express Marketing, Design, Real Estate & Store Construction, and Store Associates to help BBBSA youth take the first steps in their career journeys and understand roles in the retail and fashion industry.

#### CENTENE

One of our strongest and most dedicated partners, Centene, has helped to bring resources, connections and support to BBBS across our network. All aspects of our mission are impacted by the support of the Centene collaboration, from advocacy to the national conference, from our mental health and wellness initiatives to the engagement within their Strong Youth Strong Communities program. Their steadfast support has been critical to the organization's sustainability.

In 2022, following the tragic event in Uvalde, Centene and their Texas subsidiary – Superior Health Plan – partnered with BBBSA and BBBS of South Texas to support the community in the days and months that followed. This included a new grant and hands-on engagement with the local team to establish the Big Brothers Big Sisters branch in Uvalde. Through our partnership, the local team has hired their first full time staff to begin creating mentoring matches that support the recovery and long-term resiliency of this critical community of survivors. Big Brothers Big Sisters of Uvalde will have space in the community center (currently being built) which the Centene Foundation and Superior granted with more than \$7 million in funding.



During the summer of 2022, Centene welcomed the survivors and families from Uvalde to a weekend of celebration and remembrance with the fans and racing family at Texas Motor Speedway. During this gathering, kids had the opportunity to find joy, share smiles and be surrounded by a stadium full of love and support. These types of moments are partnered with supportive resources for families, while elevating positive mentoring experience for youth, and are created in partnership with the local agency throughout the year. BBBSA is proud to stand with Centene, and BBBS of South Texas to be Uvalde Strong.





#### STARBUCKS FOUNDATION

In conjunction with The Starbucks Foundation, BBBSA launched social justice incident response units known as, Relationship Responders. In the event of a crisis or situation involving community trauma, a trained group of individuals is deployed to provide support and help local mentoring and youth development organizations support their communities with critical resources addressing the short and long-term effects of trauma. For 2022, BBBSA ensured Responders were well-equipped and versed in the tools and resources necessary to support healing centered engagement strategies for communities and volunteers impacted by incidents, while building local capacity to continue providing necessary support in the longterm.

Participants in the program include 20 Relationship Responders who have been assigned a geographic region to help guide the response to incidents with participants serving in locations that includes, Richmond, VA; Portland, OR; Buffalo, NY; Seattle, WA; Minneapolis, MN; Orange County, CA; Atlanta, GA, and Coastal /Northern NJ. Akron, OH. In 2022 our Relationship Responders provided support, engagement and resources for five traumatic incidents in the first year.

With the commitment of the Starbucks foundation, agencies around the nation were also provided local grants and support to host recruitment events, engage their community and utilize our networkwide curriculums to support diverse communities through inclusion and mentorship. This work helps to ensure BBBS attracts the mentors who reflect and support the youth who are awaiting a mentor today.

We know that surrounding our youth with a community of caring and responsive adults, mentors and collaborators can have a positive impact on the mental health and wellness of our youth and are grateful to grow our efforts in partnership with the Starbucks Foundation.

#### **NFL INSPIRE CHANGE**

Since 2019, the NFL Inspire Change initiative and BBBSA have been<br/>teaming up to advance social justice, racial equity & breakdown<br/>barriers through support of three BBBS programs in all 32 NFL<br/>communities: Mentoring for Children with Incarcerated FamilyThrough our partnership, BBBSA has elevated the critical need for<br/>BIPOC mentors to support the more than 30,000 youth on our wait<br/>list, the majority boys of color. Thanks to this partnership, The Big<br/>Draft has engaged alumni players, staff, fans and draftees in<br/>sharing the power of mentorship. Through digital storytelling and<br/>engagement, mentor prospects around the nation have had the<br/>opportunity to sign up to be a mentor with the Big Brothers Big<br/>Sisters agency closest to them.

Additionally, NFL Inspire Change powers BBBSA's largest, annual volunteer recruitment campaign, The Big Draft, which launches Super Bowl Week and runs through the NFL Draft. The Big Draft is centered on the idea that while the NFL is drafting its next generation of players, BBBSA will be drafting the next generation of mentors in communities nationwide.

## 

In 2022 the campaign kicked off at the Super Bowl in Los Angeles with Big and Little of the Year Jerome and Jaylen in attendance, sharing a message of mentorship and launching the season that generated 6k+ sign-ups to be a Big in just 60 days.

#### ALABAMA

BB/BS of the Shoals, Inc. BBBS of Greater Birmingham, Inc. BBBS of Northeast Alabama BBBS of the Tennessee Valley BBBS of West Alabama

#### ALABAMA & MISSISSIPPI

BBBS of South Alabama, Inc.

#### ALASKA

BBBS of Alaska

#### ARIZONA

BBBS of Central Arizona BBBS of Flagstaff BBBS of Southern Arizona Yavapai BBBS, Inc.

#### ARKANSAS

BBBS of Central Arkansas BBBS of Northwest Arkansas

#### CALIFORNIA

BB/BS of Orange County BBBS of Central California BBBS of Greater Los Angeles BBBS of Northern Sierra BBBS of San Luis Obispo County BBBS of Santa Cruz County BBBS of the Bay Area BBBS of the Desert BBBS of the Greater Sacramento Area, Inc. BBBS of the North Coast BBBS of Ventura County BBBS of San Diego County Catholic BBBS Jewish BBBS Association of Los Angeles County

#### COLORADO

BBBS of Colorado, Inc. BBBS of Southwest Colorado

#### CONNECTICUT

BBBS of Connecticut

#### DC

BBBS of the National Capital Area

#### DELAWARE

BBBS of Delaware, Inc.

#### FLORIDA

BB/BS of the Big Bend, Inc. BBBS of Broward County, Inc. BBBS of Central Florida BBBS of Miami BBBS of Northeast Florida BBBS of Northwest Florida BBBS of Palm Beach and Martin Counties BBBS of St. Johns County BBBS of St. Lucie, Indian River and Okeechobee Counties BBBS of Tampa Bay, Inc. BBBS of the Sun Coast, Inc.

#### GEORGIA

BBBS of Metro Atlanta, Inc. BBBS of Northwest Georgia Mountains, Inc. BBBS of the Chattahoochee Valley BBBS of the Heart of Georgia, Inc.

#### HAWAII

BBBS Hawaii, Inc.

#### IDAHO

BBBS of Southwest Idaho, Inc.

#### ILLINOIS

BBBS of Central Illinois BBBS of McHenry County BBBS of Metropolitan Chicago BBBS of Southwestern Illinois BBBS of Will and Grundy Counties Heart of Illinois BBBS Mid-Illinois BBBS

#### INDIANA

BBBS Southern Lake Michigan Region BBBS of Bartholomew County, Inc. BBBS of Central Indiana, Inc. BBBS of Greater Lafayette BBBS of Northeast Indiana, Inc. BBBS of South Central Indiana, Inc BBBS of Southeast Indiana BBBS of Southwestern Indiana Big Brothers Big Sisters of the Wabash Valley

#### IOWA

BBBS of Cedar Rapids & East Central Iowa BBBS of Central Iowa, Inc. BBBS of Johnson County BBBS of Muscatine County BBBS of Siouxland BBBS of the Mississippi Valley Heart of Iowa BBBS

#### KANSAS

BBBS of Finney & Kearny Counties BBBS of Salina, Inc. Kansas BBBS, Inc

#### KENTUCKY

BB/BS of Kentuckiana, Inc. BBBS Of The Bluegrass, Inc.

#### LOUISIANA

BBBS of Acadiana, Inc. BBBS of Southwest Louisiana

#### MAINE

BBBS of Bath/Brunswick BBBS of Mid BBBS of Southern Maine

#### MARYLAND

BB/BS of Washington Cty Maryland, Inc. BBBS of the Eastern Shore Big Brothers Big Sisters at the Y

#### MASSACHUSETTS

BBBS of Central Mass/Metrowest, Inc. BBBS of Franklin County, Inc. BBBS of Hampden County BBBS of Hampshire County BBBS of Eastern Massachusetts Big Sister Association of Greater Boston, Inc Jewish BBBS of Greater Boston

#### MICHIGAN

BBBS Michigan Capital Region BBBS of Flint and Genesee County BBBS of Jackson County, Inc. BBBS of Metropolitan Detroit BBBS of Northwestern Michigan, Inc. BBBS of Southwest Michigan BBBS of the Bay Area, BBBS of the Great Lakes Bay Region BBBS of the Lakeshore, Inc. BBBS of the Western Upper Peninsula BBBS of Washtenaw County BBBS of Marquette and Alger Counties, Inc. Mid Michigan BBBS

#### MINNESOTA

BBBS of Central Minnesota BBBS of Southern Minnesota BBBS of the Greater Twin Cities

#### MISSOURI

BBBS of Central Missouri BBBS of Eastern Missouri, Inc. BBBS of Greater Kansas City BBBS of Jefferson City BBBS of the Ozarks, Inc. Big Brothers Big Sisters Jasper/ Newton Counties

#### MONTANA

BBBS Northwest Montana BBBS of Big Sky Country BBBS of Butte BBBS of Central Montana BBBS of Yellowstone County, Inc.

#### NEBRASKA

BBBS of Central Nebraska BBBS of the Midlands Big Brothers Big Sisters Lincoln

#### NEVADA

BBBS of Northern Nevada BBBS of Southern Nevada, Inc.

#### **NEW HAMPSHIRE**

BBBS of New Hampshire

#### **NEW JERSEY**

Annual Report

BBBS of Atlantic & Cape May Counties
BBBS of Coastal & Northern New Jersey
BBBS of Cumberland & Salem Counties
BBBS of Essex, Hudson and Union Counties

#### BBBS of Mercer County

#### **NEW MEXICO**

BBBS of Central New Mexico, Inc. BBBS of Southeastern New Mexico\* Big Brothers Big Sisters Mountain Region

#### NEW YORK

BB/BS of Onondaga County
BBBS of Erie, Niagara and the Southern Tier
BBBS of Greater Rochester
BBBS of Ithaca and Tompkins County
BBBS of Long Island, Inc.
BBBS of New York City, Inc.
BBBS of Orange County, Inc.
BBBS of Rockland County, Inc.
BBBS of the Capital Region, Inc.
BBBS of the Southern Adirondacks, Inc.
BBBS of Westchester County

#### NORTH CAROLINA

BBBS of Central Carolinas BBBS of the Central Piedmont BBBS of the Triangle BBBS of Western North Carolina, Inc. BBBS Services, Inc.

#### NORTH DAKOTA

BBBS of The Village Family Service Center

#### OHIO

BB&S of Portage County, Inc.
BBBS Miami Valley, Inc.
BBBS of Butler County,
BBBS of Central Ohio
BBBS of Fairfield County, Inc.
BBBS of Greater Cincinnati
BBBS of Licking and Perry
Counties
BBBS of Lorain County
BBBS of Shelby & Darke County,
Inc.
BBBS of Summit, Medina & Stark
Counties

BBBS of West Central Ohio, Inc BBBS of Zanesville, Inc. The Jewish BBBS Association

**OKLAHOMA** BBBS of Oklahoma, Inc

#### OREGON

BBBS Columbia Northwest BBBS of Central Oregon

#### PENNSYLVANIA

BBBS Independence Region BBBS of Beaver County BBBS of Berks County, PA. BBBS of Blair County BBBS of Blair County BBBS of Centre County BBBS of Centre County BBBS of Centre County BBBS of Family Services of NW PA BBBS of Greater Pittsburgh, Inc. BBBS of Greater Pittsburgh, Inc. BBBS of Northeastern Pennsylvania BBBS of the Capital Region BBBS of the Laurel Region, Inc. BBBS of the Lehigh Valley, Inc. BBBS of the Twin Tiers BBBS of York & Adams Counties

#### **RHODE ISLAND**

BBBS of Rhode Island, Inc.

#### SOUTH CAROLINA

BBBS of the Lowcountry BBBS of the Upstate

#### SOUTH DAKOTA

BBBS of the Black Hills

#### TENNESSEE

BBBS of Clarksville BBBS of East Tennessee BBBS of Greater Chattanooga BBBS of Middle Tennessee BBBS of the Mid

#### TEXAS

BBBS of Central Texas, Inc. BBBS of El Paso BBBS of Hereford, Inc. BBBS of Lubbock, Inc. BBBS of South Texas BBBS of the Texas Panhandle, Inc. Big Brothers Big Sisters Lone Star Big Brothers Big Sisters of the Permian Basin Gulf Coast BB & BS, Inc.

#### UTAH

BBBS of Utah, Inc.

#### VERMONT

BBBS of Vermont

#### VIRGINIA

BBBS of Central Virginia, Inc. BBBS of Danville Area, Inc. BBBS of Harrisonburg BBBS of the Central Blue Ridge, Inc. BBBS Services, Inc Big Brothers Big Sisters Greater Fredericksburg

#### WASHINGTON

BBBS of Island County BBBS of Snohomish County BBBS of Southwest Washington BBBS of the Inland Northwest Big Brothers Big Sisters of Puget Sound

#### WEST VIRGINIA

BBBS of the Tri-State

#### WISCONSIN

BB&BS of Dane County BBBS of Central Wisconsin, Inc. BBBS of East Central Wisconsin BBBS of Fond du Lac County, Inc. BBBS of Green County, Inc. BBBS of Metro Milwaukee, Inc. BBBS of Northcentral Wisconsin BBBS of Northeast Wisconsin, Inc. BBBS of Northwestern Wisconsin, Inc. BBBS of Ozaukee County, Inc. BBBS of Racine & Kenosha Counties, Inc. BBBS of South Central Wisconsin BBBS of the 7 Rivers Region BBBS of Washington County Big Brothers Big Sisters WI Shoreline

#### WYOMING

Greater Wyoming BBBS

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Comcast NBCUniversal Cousins Properties | The National Office is located in Tampa, Florida, and we appreciate this generous in-kind gift of office space.

#### GIFTS

#### \$250,000-\$499,999

**RBC** Capital Markets

#### \$100,000-\$249,999

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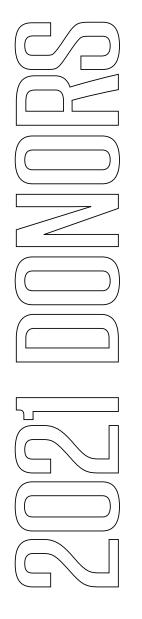
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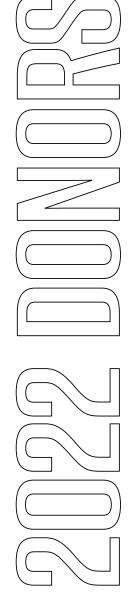
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